

## **Across the Country and Back Again**

*Based on an Interview of Dan Newland by Alissa N. Hudson in October 2012*

Dan Newland was born in Nokesville, Virginia, graduated second in his class from Brentsville District High School, (known to him affectionately as Nokesville High School), and attended William Mary on academic and athletic scholarships, where he graduated with a degree in economics. He ran track, and fondly remembers competing against Frank Hoss, (retired PWC Circuit Court Judge), in high school, (Hoss went to Osbourn High School, so they were rivals), and competing with classmate Tom Palmer at W&M. After college, Newland moved to DC and where he attended George Washington Law School and graduated in 1963. After law school, he got orders to report for duty because he had been in ROTC at W&M. He was stationed a block from the law school at the Army Petroleum Center, and while serving, took night classes and obtained a master's degree in taxation.

Newland's first job after service was as a trial attorney with the IRS, trying tax cases. From there he went to join a tax law firm in Detroit and in 1972, went out on his own. He recalls that practicing, "law in Detroit... was a dog fight dealing with some of the lawyers there. It's a tough city and a tough place to practice law." It was a time of bribes and kickbacks and Newland wanted nothing to do with it, holding himself and those he worked with to a higher standard.

Around 1977, on the invitation of a classmate, Harold Fong, he moved to Hawaii so they could set up a practice together. Mr. Fong ultimately went to work for his uncle, Hiram Fong, (the first Oriental U.S. Senator from the State of Hawaii), so Dan set-up his own tax practice in Hawaii and worked there for several years, before deciding to move back to the mainland.

He ended up taking a position as the President of a group called the National Accountant's Advisory Group, a national legal research firm. He stayed there for a couple of years, and in 1987 relocated back in Manassas. Newland now focusses his time and energies on Tax and Business Professionals, his national consulting company for lawyers and CPAs, and his private practice.

Not long after Newland returned to the area he sought out the local bar association and became active, ultimately serving first as treasurer, and later as president in 1996. "One thing I really liked about this Bar is the collegiality and friendliness of nearly everyone." While serving as president of the PWC Bar, Newland envisioned and implemented several of the benefits we enjoy today. Our monthly newsletter's very name, *Hear Ye! Hear Ye!* was developed by Newland and he was committed to the regular publication of a newsletter to facilitate communication between the members of the Bar. He also produced the first annual membership directory. He worked hard to organize monthly Bar luncheons at no cost to members with guest speakers, and fondly recalls Judge Arthur Sinclair speaking to the members at the first luncheon during his presidency.

He also wanted the Bar to adopt a policy concerning the commissioning of Judicial Portraits. (Such a policy was eventually adopted in 20??) "The thing that I'm most proud of is the judicial evaluation process." Newland worked closely with Alan Shachter and Sharon Pandak to implement the Judicial Evaluation process we currently use today. In fact, our process became a model for the statewide Judicial Evaluation process that was implemented a few years ago, (but discontinued due to lack of funding.)

Next year, Dan Newland will celebrate 50 years in the practice of law. Though his career has taken him across the country and back again, his fondest recollections are of home, community, and collegiality within his profession. His work ethic and personal integrity are laudable and his vision for the PWC Bar has had a tremendous impact on the Association we are today.